



Accountable Care Organizations: Your Guide to Strategy, Design, and Implementation (Ache Management)

Marc Bard, Michael Nugent

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Is the ACO strategy right for your provider organization?

Accountable Care Organizations will help you understand the ACO framework and assess your readiness to embark on an ACO strategy. This book provides the structural blueprints, management skills, and cultural tools necessary to implement a successful ACO. Practical advice is bolstered with case studies from providers and payers on their ACO plans and lessons learned to date.

This guidebook is designed to facilitate critical conversations and decisions at all stages of the ACO development journey. Explore processes and structures and learn how to implement pilots to shape your own ACO delivery model. Each chapter includes takeaway points and tailored action steps for: (1) organizations interested in exploring the ACO concept, (2) organizations taking the first steps towards an ACO model, and (3) organizations already moving full speed ahead.

This book will help you answer these questions and more:

How can an emerging ACO best negotiate with third-party payors?

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